













CERTIFICATION STANDARDS & CORE PLUS DEVELOPMENT GUIDE
CONTRACTING LEVEL2

Type of Assignment	Representative Activities
1 - Operational Contracting	 Contracting functions in support of post, camp or stations
2 - Res & Dev	 Contracting functions in support of research and development
3 - Sys Acq	 Contracting functions in support of systems acquisition to include all ACAT programs
4 - Logistics and Sustainment	 Contracting functions performed by the Defense Logistics Agency or by other offices to sustain weapon systems
5 - Construction/A&E	 Contracting functions in support of construction and/or architect and engineering services
6 - Contingency/Combat Ops	 Contracting functions performed in a contingency or combat environment
7 - Contract Admin Office	 Contracting function is primarily focused on contract administration
8 - Contract Cost/Price Analyst	 Contracting function is primarily focused on advanced cost/price analysis
9 - Small Bus Specialist	 Contracting function is primarily focused on advising small businesses or on strategies for maximizing use of small businesses
10 - Other	 Contracting functions that perform a variety of assignments or are at a headquarters, secretariat, or OSD

Core Certification Standards (Required for DAWIA certification.)

Acquisition Training	 <u>ACQ 101</u> Fundamentals of Systems Acquisition Management
Functional Training	 <u>CON 214</u> Business Decisions for Contracting <ul style="list-style-type: none"> ● <u>CON 215</u> Intermediate Contracting for Mission Support (R) ● <u>CON 216</u> Legal Considerations in Contracting ● <u>CON 217</u> Cost Analysis and Negotiation Techniques (R) ● <u>CON 218</u> Advanced Contracting for Mission Support (R) ● Effective 1 October 2011 the following changes will take effect: ● CON 214 to be replaced by CON 200 (to be deployed)

	<ul style="list-style-type: none"> ● CON 217 to be replaced by CLC 056 (to be deployed) ● CON 215 to be replaced by CON 280 (to be deployed) ● CON 218 to be replaced by CON 290 (to be deployed) ● CON 270, CLC 057, (both to be deployed) will be added as requirements as well as: ● CLC 051 Managing Government Property in the Possession of Contractors ● HBS 428 Negotiating ● For more detailed information see USD(AT&L) Memo of 25 Mar 2011 (https://myclass.dau.mil/bbcswebdav/xid-633616_4)
Education	<ul style="list-style-type: none"> ● At least 24 semester hours in accounting, law, business, finance, contracts, purchasing, economics, industrial management, marketing, quantitative methods, or organization and management ● Baccalaureate degree (Any Field of Study)
Experience	<ul style="list-style-type: none"> ● 2 years of contracting experience.

Unique Position Training Standards	
Level II Contracting personnel assigned to support a MDAP/MAIS program	<ul style="list-style-type: none"> ● ACQ 201A Intermediate Systems Acquisition, Part A ● ACQ 201B Intermediate Systems Acquisition, Part B (R)

Core Plus Development Guide (Desired training, education, and experience)	Type of Assignment									
Training	1	2	3	4	5	6	7	8	9	10
ACQ 265 Mission-Focused Services Acquisition (R)	✓	✓	✓	✓	✓	✓	✓	✓		✓
CLC 001 Defense Subcontract Management	✓	✓	✓	✓	✓	✓	✓		✓	✓
CLC 006 Contract Terminations	✓	✓	✓	✓	✓	✓	✓			✓
CLC 007 Contract Source Selection	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
CLC 008 Indirect Costs		✓	✓				✓	✓		✓
CLC 013 Services Acquisition	✓	✓	✓	✓	✓	✓	✓	✓		✓
CLC 019 Leveraging DCMA for Program Success			✓				✓			✓
CLC 026 Performance-Based Payments Overview	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
CLC 027 Buy American Act	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
CLC 031 Reverse Auctioning	✓			✓						
CLC 035 Other Transaction Authority for Prototype Projects: Comprehensive Coverage		✓	✓				✓			
CLC 036 Other Transaction Authority for Prototype Projects Overview	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
CLC 037 A-76 Competitive Sourcing Overview	✓									✓
CLC 039 Contingency Contracting Simulation: Barda Bridge						✓				

<u>CLC 040</u> Predictive Analysis and Scheduling			✓				✓			✓
<u>CLC 041</u> Predictive Analysis and Systems Engineering		✓	✓				✓			✓
<u>CLC 042</u> Predictive Analysis and Quality Assurance			✓				✓			✓
<u>CLC 044</u> Alternative Dispute Resolution	✓	✓	✓	✓	✓	✓	✓			✓
<u>CLC 047</u> Contract Negotiation Techniques	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<u>CLC 050</u> Contracting with Canada	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<u>CLC 102</u> Administration of Other Transactions		✓	✓				✓			
<u>CLC 103</u> Facilities Capital Cost of Money	✓	✓	✓	✓	✓	✓	✓	✓		✓
<u>CLC 104</u> Analyzing Profit or Fee	✓	✓	✓	✓	✓	✓	✓	✓		✓
<u>CLC 107</u> OPSEC Contract Requirements	✓	✓	✓	✓	✓	✓	✓			✓
<u>CLC 108</u> Strategic Sourcing Overview	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<u>CLC 110</u> Spend Analysis Strategies	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<u>CLC 112</u> Contractors Accompanying the Force	✓	✓	✓	✓	✓	✓	✓			✓
<u>CLC 114</u> Contingency Contracting Officer Refresher						✓				
<u>CLC 120</u> Utilities Privatization Contract Administration							✓			
<u>CLC 125</u> Berry Amendment	✓		✓	✓	✓	✓	✓			✓
<u>CLM 013</u> Work-Breakdown Structure			✓				✓	✓		
<u>CLM 031</u> Improved Statement of Work	✓	✓	✓	✓	✓	✓				
<u>CLM 032</u> Evolutionary Acquisition			✓				✓			
<u>CLM 038</u> Corrosion Prevention and Control Overview	✓	✓	✓	✓	✓	✓	✓			✓
<u>CLM 040</u> Proper Financial Accounting Treatments for Military Equipment	✓	✓	✓	✓	✓	✓	✓	✓		✓
<u>CLM 200</u> Item-Unique Identification	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<u>CON 232</u> Overhead Management of Defense Contracts (R)		✓	✓				✓	✓		
<u>CON 234</u> Joint Contingency Contracting (R)						✓				
<u>CON 235</u> Advanced Contract Pricing (R)			✓	✓				✓		✓
<u>CON 250</u> Fundamentals of Cost Accounting Standards—Part I (R)		✓	✓				✓	✓		
<u>CON 251</u> Fundamentals of Cost Accounting Standards—Part II (R)		✓	✓				✓	✓		
<u>CON 260A</u> The Small Business Program, Part A									✓	
<u>CON 260B</u> The Small Business Program, Part B (R)									✓	
<u>GRT 201</u> Grants and Agreements Management (R)		✓					✓			
<u>HBS 428</u> Negotiating	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<u>HBS 433</u> Presentation Skills	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<u>HBS 440</u> Team Leadership	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<u>HBS 441</u> Team Management	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<u>IND 100</u> Contract Property Administration and Disposition Fundamentals (R)		✓	✓	✓			✓			

Education
● Graduate studies in business administration or procurement
Experience
● Two (2) additional of contracting experience

Notes:

1 The Core Certification Standards section lists the training, education, and experience REQUIRED for certification at this level.

2 “(R)” following a course title indicates the course is delivered as resident based instruction.

5 When preparing your IDP, you and your supervisor should consider the training, education, and experience listed in the Core Plus Development Guide at this and the lower level(s) if not already completed.

12 See 10 U.S.C. 1724 (provides for limited exceptions).

14 Workforce members assigned to the position(s) identified in the Unique Position Training Standards section should meet the training standard(s) identified within 6 months of assignment.